

Discussion Questions
Tactics: A Game Plan for Discussing Your Christian Convictions

CHAPTER 11: STEAMROLLER

Rational appeals often fail to persuade because many people have irrational reasons to resist:

1. People have _____ reasons to resist.
2. People have prejudged your view without ever intending to really _____ to you .
3. Rebellion against God: Some people are just plain _____! Many people love the _____ more than the _____.

When someone is constantly interrupting, intimidating, overbearing and aggressive, even though you're trying to have a gracious discussion, you might need the "steamroller" tactic to prevent getting run over and smushed into an asphalt parking lot, like Wylie Coyote. To have any chance of getting back in control, you must manage these people _____, though you need not be _____.

Koukl offers three steamroller steps to enable you to get back in the driver's seat:

1. "Your first move should be a genial request for _____. One way to do this is to simply hold up your hand and say, " _____." You ask him to give you _____ and _____ in order to allow you to give him an answer. Why is it so important to talk calmly and confidently?
2. If your first move doesn't work, it's time to try step two. Shame him! How is it possible to do this with integrity; to meet the steamroller with strength coupled with civility?
3. If steps 1 and 2 don't allow you to get control, it's time to move on. How is this Biblically sound? Why?

What is 'ricochet evangelism', and how is it related to this chapter?

Koukl says, "Make the best of the opportunities you have, then trust the _____ to be the witnessing partner who makes the difference. You do your part, then let God do his."

Why should you not take it personally when rejected and even abused by a steamroller?